

Innovation Management of BSUIN Underground Laboratories

EU Interreg project:

Baltic Sea Underground Innovation Network (BSUIN)

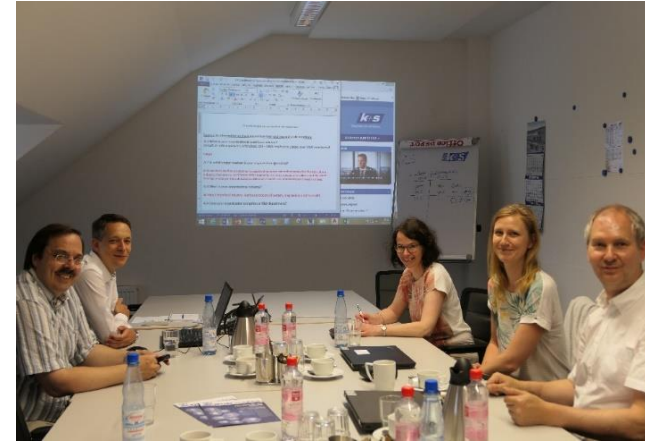
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Objectives:

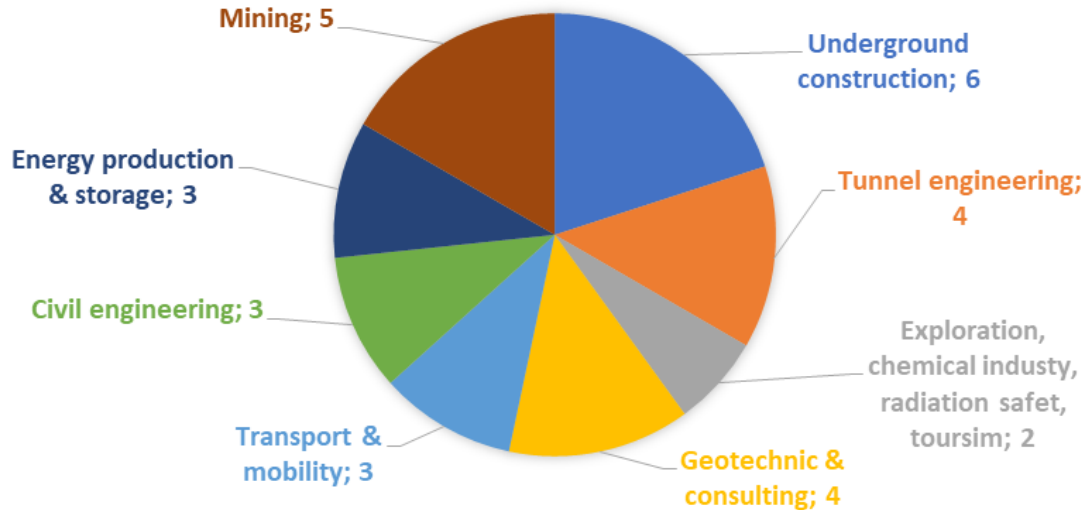
- Information on the industrial partners and research collaboration
- Industrial partners previous usage of UL
- Identification of industrial partners requirements
- Identification of possible future research areas
- Guidelines for implementing side-specific services in UL
- Best practice case studies

Meeting with associated industrial partners to discuss their answers to the questionnaires – here with K+S (Germany)



Information on the industrial partners and their research collaboration

PARTNERS DISTRIBUTION BY INDUSTRY SECTOR



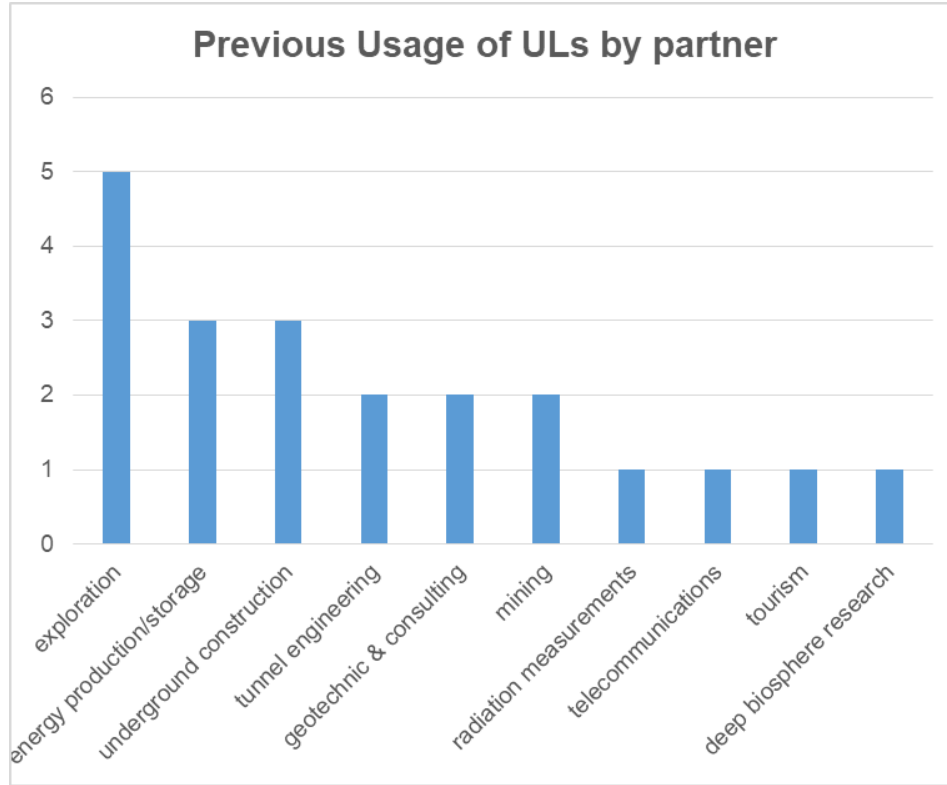
14 partners asked, among them are:

8 - large-size (> 250 employees),

2 - mid-size (50 -250 employees),

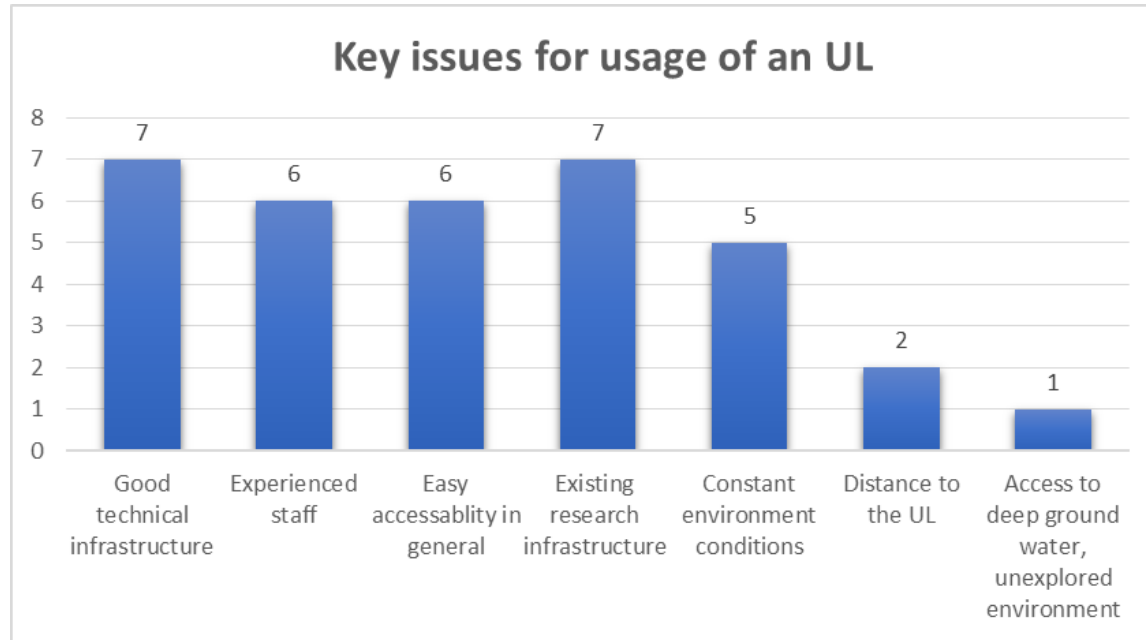
4 - small-size (< 50 employees)

Industrial partners previous usage of UL



Major fields of products are exploration, energy production and storage, underground construction, geotechnology & consulting and mining

Identification of industrial partners requirements



Underground Labs provide unique underground conditions and infrastructure

Recommendations for the innovation processes at the ULs

Implementation of a set of procedures to facilitate customer cooperation which includes:

- Assignment of one responsible person at the ULs for customer contacts,
- Clarification at very early stage the needs and expectations of each of their new customer by a stepwise procedure on the basis of meetings
- ULs shall improve their capabilities to act more as a *scientific cooperator* than only a *test place provider* for the customer, better basis for a sustainable relationship
- Public outreach activities shall be obligatory for the innovation management at the ULs, organization of “open days” to show the capabilities of the ULs by means of showcases of already effective collaborations

Underground laboratories
Innovation management – A
guideline for innovation
management and support for
innovation processes

**Baltic Sea
Underground
Innovation Network
(BSUIN)**

Many thanks for your attention,
Glückauf!

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For more information please visit our website:

www.bsuin.eu

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questionnaires.