

 CAROSELLA  
G R O U P  
Before risk, solutions.



An integrated approach to  
Governance, Risk management and Compliance



# ABOUT US

Carosella Group is an international group of consulting companies. We specialize in the *Governance and Risk Management and Compliance* area, in which we propose an innovative and integrated approach, which also takes advantage of IoT components and addresses a particular focus on *ESG* factors.

The solutions we offer impact the organizational model structure of the company to reduce its risk profile, even when this derives from possible offenses or from the relationship with the community of stakeholders.

Our solutions provide knowledge and technology through which to predict, detect, modify and monitor an organization's risk level in order to increase its control capacity and resilience.

## Our culture

At Carosella Group we are convinced that effective risk control in a company can prospectively contribute to increasing its ethical sensitivity towards the environment and the human community making the business arena a better place to compete.

Our mission is to *support companies in controlling and preventing risk, encouraging them in their efforts to translate into concrete actions the ethical and social responsibility that they have towards the environment, the community and good corporate governance policies.*

Our solutions will always provide customers with knowledge and technology through which they can detect, modify and monitor the risk level of their organization also in order to increase the compliance of the strategy with the applicable standards and with the sustainability and social responsibility principles.



## We deliver value to our clients

Risk Management is a complex and continuous process, also due to frequent changes in the business context, as well as to external events, rules and regulations.

By their nature, in fact, corporate organizations are subject to a continuous flow of variations and revisions, in some cases even frequently.

What this results in is an ongoing cost to upgrade the Risk Management model whenever an external event or an organizational or regulatory change requires it.

The value added of our Risk Management solution is precisely the reduction of these costs: it makes customers free, today, from consulting services tomorrow.

We will transfer our know-how to you, making you independent, whilst remaining by your side in case of need.

Our approach brings together:

- method and technology
- risk control, ESG factors and regulatory compliance
- operations and strategy

all in a single, exhaustive and tailor-made project of the individual customer.

The first objective of our business is to maximize, for the customer, the return on investment (ROI) with: *new technological assets, new knowledge, risk reduction, self-sufficiency in addressing future needs, immediate and lasting savings, optimization of the organization.*





## Our solution

At Carosella Group we believe that, to help our customers to achieve a truly conscious and responsible business management, the keyword is **integration**.

- integration of universal methodologies and advanced technology;
- integration of risk management and sustainability;
- integration of operational controls and strategic vision.

Thanks to this integration, our interventions deliver value to Customers in terms of:

- high reliability and efficiency of the evaluation, design and implementation phases, based on a methodology universally accepted and on a powerful yet easy to use technology;
- global approach, where improvement takes place in one aware, proactive and responsible business management model;
- not interventions urged by contingent needs, but one responsible strategy in which each project is a step towards the continuous improvement of the Company.

Our solution? **Bee!** Let's get to know it better...



*Bee* is the software framework entirely designed and developed by Carosella Group.

It is **completely customizable** to provide any user with a solution that effectively supports his/her very own needs in the process of defining and monitoring the Risk Management Model.

Bee uses universally accepted Risk Measurement and Mitigation methodologies to detect and then mitigate any risk, both endogenous and exogenous and define and monitor any corrective action.

### ***Risk under control***

Risk detection, management and reporting of adverse events, notifications and automatic alerts in the event of accidents, predictive analysis of risk situations, clear dashboards updated in real time to inform you about nature, extent and location of risk!

Everything even from a mobile device!

And, if you decide to transfer the risk, we can offer you a prestigious solution!

### ***Compliance under control***

Legislative Decree 231/2001, GDPR EU2016/679, AML, ISO Standards and more...

No rule is "**optional**", no variation is overlooked! Carosella Group can also guarantee the monitoring and updating service of the entire current and future legislation relevant to your business!

### ***Fulfillments and deadlines under control***

Internal control activities, risk monitoring (accidents, adverse events, crimes, non-conformities, etc.) internal or deriving from Customers, monitoring of mandatory obligations and related deadlines...

Everything is monitored, every evidence is reported in time, the indicators provide an immediate picture every day.

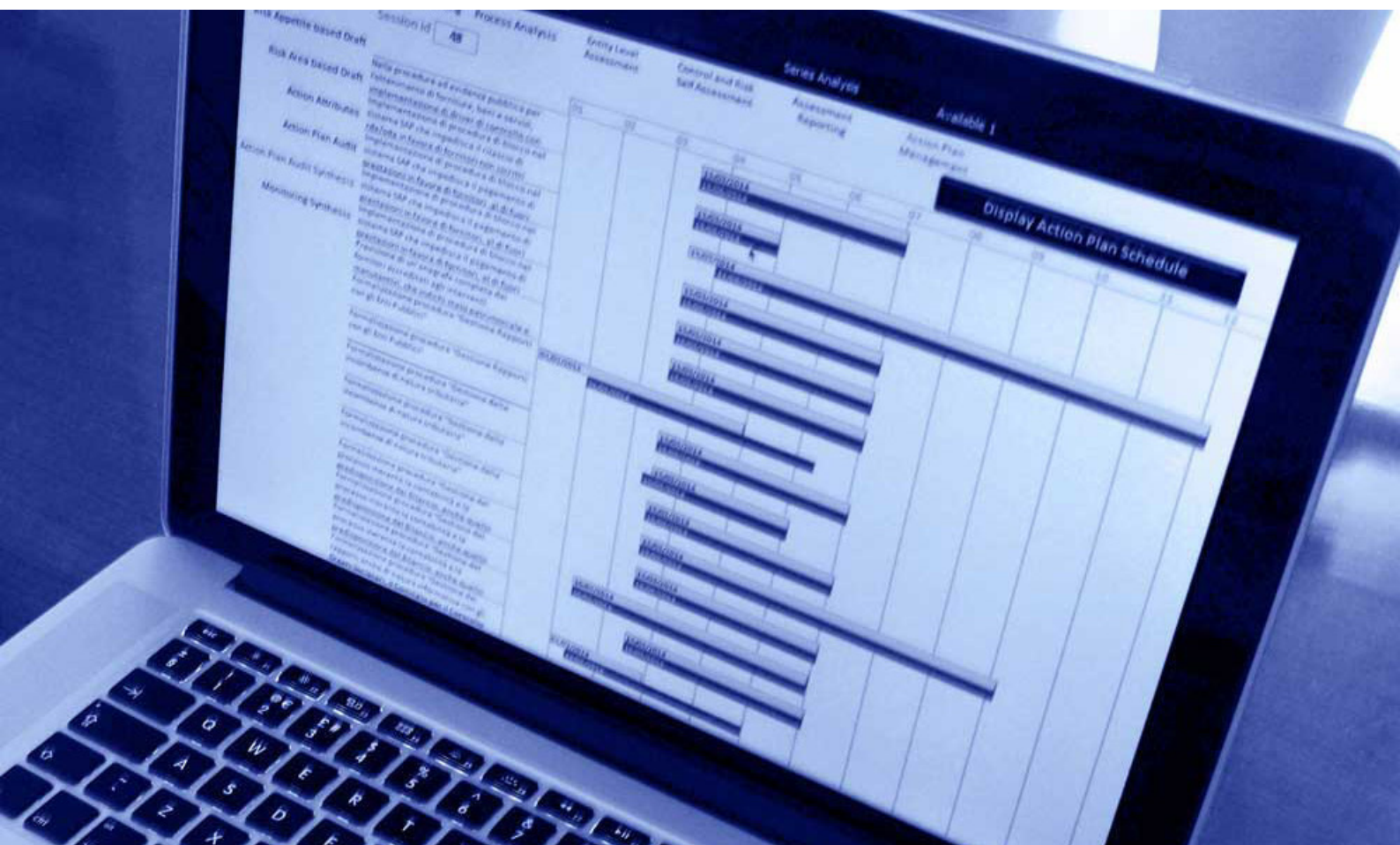
Your business will truly be the center of a cooperative, effective and satisfied community...

### ***Reputation under control***

Every unexpected behavior, every internal or external risk factor are matched with any non-conformities or crimes provided for by the relevant rules or regulations clauses.

A series of corrective actions is immediately proposed to mitigate the risk detected and avoid more serious ones.

Because, when it comes to reputation, controlling risks is crucial!



## Consulting to support our solutions

The consultancy to support our solutions includes the following phases:

- ***Process Analysis***

In this phase the project team defines the organizational structure of the company, outlines the significant processes, workflows and responsibilities assigned to managers in order reference to the pursuit of planned objectives.

- ***Risk detection***

Through interviews, each organizational area is surveyed in terms of compliance with processes or products managed, principles, rules and reference standards.

- ***Risk Measurement and Risk Matrix***

Risk factors are analyzed and measured according to a weighing method of customizable responses.

- ***Multidimensional Analysis***

Functions are available with which the output of the assessment phase can be analyzed from any perspective.

- ***Corrective action plan and monitoring***

The results of the interviews and the preliminary review indicate if and where it is required a corrective action. At the end of the process, appropriate corrections will be suggested, its implementation will be planned and its development and results will be monitored.

- ***Strategic monitoring dashboard (Balanced Scorecard)***

The biggest doubt when starting or evaluating an initiative is: what will its impact be, in economic terms? Or again: if I start an initiative, what return will I have in terms of marketing? And what about revenues?

The Balanced Scorecard (BSC) is a business practice aimed at monitoring the degree of achievement of the company strategy through the measurement of Key Performance Indicators, KPI's, relating to operational processes.

Its advantage is great as it measures the global outcomes of Company strategy through the individual measurement of various indicators: this way it allows management to measure or even predict the result of the decisions made.







## Versatility

Bee is in fact an Enterprise Risk Management Framework.

It can be completely customized and extended to any type of risk as well as to any regulatory reference.

Bee is designed so that users have all the references necessary to perform any type of audit, independent even of the context, including the geographical or linguistic one..

				
<b>Risk Management</b>	✓	✓	✓	✓
<b>Compliance</b>	✓	✓	✓	✓
Information Security ISO 27001 - Cybersecurity (NIST Cyber Security framework and US DOT Enhanced CyberRisk Management Standards, US FFIEC Framework)	✓	✓	✓	✓
Personal Data Protection (GDPR EU2016/679; US FACTA, HIPAA, etc.)	✓	✓	✓	✓
EMIR, MiFID I and II, Capital Requirements Directive IV, CR Regulation, BCE Supervision Protocols (ICAAP & ILAAP)		✓	✓	✓
ISO 37001 Anti Bribery Management. AML EU and US regulations	✓	✓	✓	✓
Corporate Responsibility Guidance ISO 26000	✓	✓	✓	✓
Energy Mgmt Systems ISO 50000, ISO 28000, ISO/TC 8, ISO/TC 104, ISO 6346	✓	✓	✓	✓
Basel II - III		✓	✓	✓
ISO 9001, ISO 14001, OHSAS 18001	✓	✓	✓	✓
Sarbanes-Oxley Act (SOX)	✓			
US FCPA	✓			
UK FCA/PRA regulations, Anti Bribery Act, etc.		✓		
D.lgs. 231/2001; Legge 190/2012, D. Lgs. 33/2013, D. Lgs. 39/2013				✓

\*Partial list of the rules risk analysis is based upon

Bee can also produce and manage additional data, indicators and reports that can be used for other aspects of corporate governance, such as, among others:

- social and sustainability balance sheet,
- monitoring the performance and the behavior of insurance company customers,
- organizational and management model based on legal responsibility (Legislative Decree 231/2001), legality rating,
- risk analysis with FMEA/FMECA and FTA methodologies,
- Audit Plan.

Everything in an integrated way! Because your company is unique, and the tool for controlling it is unique.

## Some of the Organisations that recently appreciated our methodology

Formez – Centro Formazione Studi – Rome, Italy (Government Agency)

Centro Agro Alimentare Napoli - Naples, Italy (food wholesale)

TosInvest Group – Rome, Italy (healthcare)

Co.Tra.L.Group – Rome, Italy (Public Transportation Company)

Interporto Regionale della Puglia – Bari, Italy (Logistics)

ANCI – National Italian Municipalities Association – Rome, Italy

Sviluppo Campania S.p.A. - Naples, Italy (Financial services)

Action Logistics, Inc. - Dallas, Texas–USA (Logistics)

University of Texas at Dallas (UTD), Texas–USA

British Petroleum – BP America, Inc. - Houston, Texas–USA (Energy)

Prime-Controls - Lewisville, Texas–USA (Industrial automation)

ATENA Engineering and Advising S.p.A. - Italy (Construction services)

Comune di Portici (NA) and other local Institutions - Italy (Public Institutions)

..... and many more...



Compliance is not making  
business harder,  
it is making business  
better



C.C.S.-Carosella Corporate Solutions, LLC  
Wilmington, DE - USA

Carosella Corporate Solutions Italia s.r.l.  
Naples, Italy

Carosella Corporate Solutions UK Ltd  
London, U.K.

[www.carosellagroup.com](http://www.carosellagroup.com)  
[info@carosellagroup.com](mailto:info@carosellagroup.com)

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